

## ISDH Hospital Fiscal 2003 Report and Statistical Comparison

**Hospital: Winona Memorial Hospital**

Year: 2003 City: Indianapolis Peer Group: Medium

**Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue		4. Operating Expenses	
Inpatient Patient Service Revenue	\$25,927,050	Salaries and Wages	\$10,831,588
Outpatient Patient Service Revenue	\$18,196,066	Employee Benefits and Taxes	\$0
Total Gross Patient Service Revenue	\$44,123,116	Depreciation and Amortization	\$1,121,934
2. Deductions from Revenue		Interest Expenses	\$3,265,635
Contractual Allowances	\$23,699,724	Bad Debt	\$813,406
Other Deductions	\$0	Other Expenses	\$9,427,442
Total Deductions	\$23,699,724	Total Operating Expenses	\$25,406,005
3. Total Operating Revenue		5. Net Revenue and Expenses	
Net Patient Service Revenue	\$20,423,392	Net Operating Revenue over Expenses	(\$4,924,424)
Other Operating Revenue	\$112,371	Net Non-operating Gains over Losses	\$0
Total Operating Revenue	\$20,535,763	Total Net Gain over Loss	(\$4,924,424)

6. Assets and Liabilities	
Total Assets	\$40,289,141
Total Liabilities	\$35,125,282

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$25,150,176	\$14,232,714	\$10,917,462
Medicaid	\$3,176,864	\$3,283,599	\$106,735
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$15,796,076	\$6,396,881	\$9,399,195
Total	\$44,123,116	\$23,699,724	\$20,423,392

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

Research	\$0	\$0	\$0
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**Number of Individuals estimated by this hospital that are involved in education:**

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 0

Number of Citizens Exposed to Hospital's Health Education Messages 0

<b>Statement Four: Costs of Charity and Subsidized Community Benefits</b>			
<b>Category</b>	<b>Estimated Incoming Revenue</b>	<b>Estimated Outgoing Expenses</b>	<b>Unreimbursed Costs by Hospital</b>
<b>Charity</b>	\$0	\$0	\$0
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL  
AND OTHER HOSPITALS IN ITS PEER GROUP**

<b>PERFORMANCE INDICATOR</b>	<b>METHODOLOGY</b>	<b>THIS HOSPITAL'S RESULTS</b>	<b>PEER GROUP AVERAGE</b>
1. # of FTE's	Number of Full Time Equivalents	202	645
2. % of Salary	Salary Expenses divided by Total Expenses	42.5%	39.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	38.9	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	7.2	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,657	\$4,378
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,148	\$11,927
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	41.2%	52.3%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$641	\$847
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	57.0%	43.1%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.2%	5.5%

11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$1,065,673)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-24.0	5.0

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.